

March 2021

# ORGANIC SEED, SERVICE AND EQUIPMENT GUIDE

*This Guide is an overview of companies and providers that AgriSecure or our clients have worked with. Please call your Account Executive if you have questions or need additional information.*

## ORGANIC SEED

**Blue River.** Blue River Organic Seed was founded in 2005 to give organic farmers an opportunity to stay true to their farming practices and principles without sacrifice performance. Blue River provides an extensive offering of corn, silage, soybean, alfalfa, and forage varieties.

**Our Yield Experience.\*** AgriSecure has minimal experience, but knows they have a strong reputation with long-term organic farmers.

**Conclusion.** Blue River's exclusive focus on organic and non-GMO seed for grains and row crops warrants a review of their product line.

**Contact.** 800-370-7979 or [goblue@blueriverorgseed.com](mailto:goblue@blueriverorgseed.com)

**FBN Seeds.** In 2019, FBN launched seed lines for corn, soybeans, and alfalfa which include non-GMO/untreated options and offer attractive prices and financing options.

**Our Yield Experience.\*** AgriSecure has minimal yield experience. However, FBN had over 1,000 growers working with FBN in 2019 and will be sharing yield data as it becomes available.

**Conclusion.** FBN's seed portfolio is growing rapidly, and aggressive pricing and financing options make them worth consideration.

**Contact.** [www.fbn.com/contact](http://www.fbn.com/contact) or [info@farmersbusinessnetwork.com](mailto:info@farmersbusinessnetwork.com) or (844) 200-FARM

**Great Harvest.** A subsidiary of Beck's Hybrids, this nationally recognized seed corn company has a strong commitment to organic seed production.

**Our Yield Experience.\*** AgriSecure's founders planted Great Harvest seed varieties with both strong and disappointing yield results. However, AgriSecure believes Great Harvest variety development is headed in a positive direction.

**Conclusion.** Great Harvest varieties are worth consideration, but additional experience and development is required before incorporating on large acreage.

**Contact.** Dave Ross at [dave.ross@beckshybrids.com](mailto:dave.ross@beckshybrids.com)



**Prairie Hybrids.** Prairie Hybrids is a family business with a strong Midwest following.

**Our Yield Experience.\*** AgriSecure is engaged with a group of Iowa growers with 20+ years of experience and 8,000+ acres of corn and soybeans who use Prairie Hybrids on most of their acreage. At this time, our network does not have sufficient experience to formulate a strong position on yield potential. We expect it may approach conventional yields based on the right environmental conditions and production practices.

**Conclusion.** Prairie Hybrids has a strong reputation and is worth consideration.

**Contact.** Jack Fehr at 712-358-0097 or [jack.clearcreekacres@gmail.com](mailto:jack.clearcreekacres@gmail.com)

**Seitec Genetics.** Seitec is currently focusing on 114-day hybrids, which are likely worth small-scale trials.

**Our Yield Experience.\*** Our network has extensive experience with Seitec's non-GMO hybrids (very strong performance). We've grown 2,700+ acres of organic corn with Seitec seed for above average yields versus production history. In 2018, Rhea Bros. grew organic seed corn for Seitec but we've not yet grown their organic hybrids.

**Conclusion.** Seitec offers strong yielding varieties and outstanding customer service with competitive pricing. There's potential upside with their seed and, under the right conditions and management practices, it could achieve or exceed standard yield history.

**Contact.** Mark Holoubek at (402) 367-2367 or [mark.holoubek@gmail.com](mailto:mark.holoubek@gmail.com)

## COVER CROPS

**Green Cover Seed.** Green Cover Seed offers a wide selection of conventional cover crops direct (e.g., no middlemen). Their geographic focus is Nebraska.

**Contact.** (402) 469-6784 or [info@greencoverseed.com](mailto:info@greencoverseed.com)

**Albert Lea Seed.** Located in Minnesota, Albert Lea offers a good selection of both organic and conventional cover crop seed. Their organic cover crop seed is somewhat expensive, but the team is knowledgeable and easy to work with.

**Contact.** 800-352-5247 or [seedhouse@alseed.com](mailto:seedhouse@alseed.com)

**Nebraska Cover Crop.** A new entrant to the cover crop seed market in 2021, Nebraska Cover Crop is focused on building an organic cover crop seed business with very competitive pricing.

**Contact.** Justin Raikes at 402-521-0827 or [justin@rfe.ag](mailto:justin@rfe.ag)

\* AgriSecure's "Our Yield Experience" commentary is based on experiences in a limited number of regions across several crop years and/or discussions with organic operators. Yield results will vary significantly based upon region, environmental conditions (e.g., weather, soil types, soil condition, etc.), and production practices. Decisions about seed variety should be made in consultation with experts to determine the best potential fit for each operation and field.

## SERVICE PROVIDERS

Area	Company / Territory	Contact Information
<b>Crop Insurance</b>	<a href="#">Lockton Group</a> National	Ginny Kapang 952-423-8742
	<a href="#">FBN</a> National	Eric Sorenson 515-250-6878
	Dakota Best National	<a href="#">Megan Vaith</a> 605-660-9527
<b>Organic Certification</b>	<a href="#">Where Food Comes From Organic</a> (WFCF) National	Headquarters 701-486-3578
<b>Custom Applicator</b>	Blue Sky Spray Service Iowa	712-335-4252
	Pocahontas Aerial Spray Service Iowa	712-335-4860
<b>Soil Testing</b>	<a href="#">Perry Agricultural Labs</a> Bowling Green, MO	Meagan Perry 573-324-2931
	<a href="#">Ward Labs</a> Kearney, NE	800-887-7645
	<a href="#">Midwest Laboratories, Inc.</a> Omaha, NE	402-334-7770

## EQUIPMENT DEALERS

Area	Company / Territory	Contact Information
<b>Flamers</b>	<a href="#">AFI Flaming Technology</a>	402-326-8086
<b>Time Weeder</b>	<a href="#">Hatzenbichler</a> West Bend, IA	Jack Fehr (Distributor): 712-357-0097
	<a href="#">APV Tine Weeders</a> Sold by Edney Dist. Co. Lakeville, MN	Joe Bridges (Distributor) 320-260-3102
<b>Corn Heads</b>	<a href="#">Maya America</a>	Lance Bruch 712-260-9080
<b>Cultivators, Harrows, Rotary Hoes</b>	<a href="#">Big Iron</a>	
<b>In-Row Cultivators</b>	<a href="#">Green Way Farm Inc.</a>	Bob Groeneweg 712-470-0554